# ZELAN BERHAD ("ZB" or "the Group") (Company No: 27676-V)

#### NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 SEPTEMBER 2009

#### 1. <u>Basis of Preparation</u>

The interim financial report of the Group has been prepared in accordance with FRS 134, "Interim Financial Reporting" and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad and should be read in conjunction with the Group's audited financial statements for the financial year ended 31 March 2009.

The significant accounting policies and presentation adopted for the interim financial report are consistent with those adopted in the Group's most recent audited financial statements for the financial year ended 31 March 2009.

#### 2. <u>Auditors' Report on Preceding Annual Financial Statements</u>

The auditors' report on the Group's financial statements for the financial year ended 31 March 2009 was not subject to any qualification.

#### 3. <u>Seasonal or Cyclical Factors</u>

The Group's operations were not materially affected by any seasonal or cyclical factors.

#### 4. <u>Unusual Items</u>

There was no unusual item affecting assets, liabilities, equity, net income, or cash flows during the quarter under review because of their nature, size, or incidence except for the increase of fair value reserve amounting to RM41.2 million in respect of the available-for-sale investment for the quarter ended 30 September 2009.

There was no unusual item affecting assets, liabilities, equity, net income, or cash flows during the financial year to date under review because of their nature, size, or incidence except for the increase of fair value reserve amounting to RM174.5 million in respect of the available-for-sale investment for the financial year to date ended 30 September 2009.

## 5. <u>Changes in Estimates of Amount Reported Previously</u>

There was no change in estimates of amounts reported in the prior financial period that has a material effect in the current quarter.

#### 6. <u>Debt and Equity Securities</u>

There was no issuance, cancellation, repurchase, resale and repayment of debt and equity securities for the current financial quarter and year to date.

## 7. <u>Dividends Paid</u>

For the current financial year to date, no dividend has been paid. For the preceding year's corresponding financial year to date, a second interim dividend of 6.5 sen per ordinary share of RM0.50 each, less income tax at 25% was paid on 30 June 2008.

#### 8. <u>Segmental Reporting</u>

#### Analysis by business segments for the quarter:

	Engineering & construction RM'000	Property & development RM'000	Manufacturing & trading RM'000	Investment & others RM'000	Total RM'000
Revenue				10000	10000
Total	344,995	12,092	5,588	6,453	369,128
Inter-segment	(11,739)	0	(251)	(4)	(11,994)
-	· · · ·			• •	
External	333,256	12,092	5,337	6,449	357,134
<u>Results</u>		4 402	(1,000)		(10, 010)
Segment (loss)/profit	(17,596)	4,403	(1,002)	3,577	(10,618)
Interest income	170	25	218	6	419
Profit from Islamic	0	0	0	27	27
deposits Investment income	0	3	0	0	3
	0	3	0	0	3
Gain on disposal of	0	0	0	20	20
marketable securities	0	0	0	32	32
Allowance for decline					
in value of	0	0	0	(00)	(00)
marketable securities	0	0	0	(22)	(22)
Finance costs	(70)	(1)	(2)	(5)	(78)
Share of results					
of associates and					
jointly controlled					
entities	1,755	0	0	(3)	1,752
(Loss)/profit before	(15,741)	4,430	(786)	3,612	(8,485)
taxation	(10,711)	1,100	(100)	0,012	(0,100)
Tax expense					(7,344)
Loss for the				-	<i>`</i>
quarter				=	(15,829)

## 8. <u>Segmental Reporting (Continued)</u>

#### Analysis by business segments for the financial year to date:

Revenue Total716,28321,50812,22315,092765,106Inter-segment $(28,566)$ 0 $(1,138)$ $(8)$ $(29,712)$ External <b>687,71721,50811,08515,084735,394</b> Segment (loss)/profit Interest income $(22,610)$ $7,946$ $(965)$ $3,806$ $(11,823)$ Interest income $519$ $64$ $273$ $10$ $866$ Profit from Islamic000 $66$ $66$ deposits00007Investment income07007Gain on disposal of marketable securities0001,094Reversal of allowance for decline in value of marketable securities0002,507Finance costs $(152)$ $(3)$ $(4)$ $(12)$ $(171)$ Share of results $5,442$ 00 $(6)$ $5,436$ (Loss)/profit before taxation $(16,801)$ $8,014$ $(696)$ $7,465$ $(2,018)$ Tax expense Loss for the period $(5,503)$ $(5,503)$ $(7,521)$		Engineering & construction RM'000	Property & development RM'000	Manufacturing & trading RM'000	Investment & others RM'000	Total RM'000
Inter-segment $(28,566)$ 0 $(1,138)$ $(8)$ $(29,712)$ External <b>687,71721,50811,08515,084735,394</b> Segment (loss)/profit Interest income $(22,610)$ $7,946$ $(965)$ $3,806$ $(11,823)$ Interest income $519$ $64$ $273$ $10$ $866$ Profit from Islamic deposits $0$ $0$ $0$ $66$ $66$ Investment income $0$ $7$ $0$ $0$ $7$ Gain on disposal of marketable securities $0$ $0$ $0$ $1,094$ $1,094$ Reversal of allowance for decline in value of marketable securities $0$ $0$ $0$ $2,507$ $2,507$ Finance costs of associates and jointly controlled entities $5,442$ $0$ $0$ $(6)$ $5,436$ (Loss)/profit before taxation Tax expense Loss for the $(16,801)$ $8,014$ $(696)$ $7,465$ $(2,018)$	<u>Revenue</u>					
External $687,717$ $21,508$ $11,085$ $15,084$ $735,394$ Segment (loss)/profit Interest income $(22,610)$ $7,946$ $(965)$ $3,806$ $(11,823)$ Interest income $519$ $64$ $273$ $10$ $866$ Profit from Islamic deposits $0$ $0$ $0$ $66$ $66$ Investment income $0$ $7$ $0$ $0$ $7$ Gain on disposal of marketable securities $0$ $0$ $0$ $1,094$ Reversal of allowance for decline in value of marketable securities $0$ $0$ $0$ $2,507$ Finance costs $(152)$ $(3)$ $(4)$ $(12)$ $(171)$ Share of results of associates and 	Total	716,283	21,508	12,223	15,092	765,106
Segment (loss)/profit      (22,610)      7,946      (965)      3,806      (11,823)        Interest income      519      64      273      10      866        Profit from Islamic      0      0      0      66      66        deposits      0      0      0      66      66        Investment income      0      7      0      0      7        Gain on disposal of      0      0      0      1,094      1,094        Reversal of allowance      0      0      0      2,507      2,507        finance costs      (152)      (3)      (4)      (12)      (171)        Share of results      0      0      0      66      5,436        (Loss)/profit before      (16,801)      8,014      (696)      7,465      (2,018)        taxation	Inter-segment	(28,566)	0	(1,138)	(8)	(29,712)
Interest income5196427310866Profit from Islamic00006666deposits07007Investment income07007Gain on disposal of marketable securities0001,094Reversal of allowance for decline in value of marketable securities0002,507Finance costs(152)(3)(4)(12)(171)Share of results of associates and jointly controlled entities5,44200(6)5,436(Loss)/profit before taxation Tax expense Loss for the(16,801)8,014(696)7,465(2,018)	External	687,717	21,508	11,085	15,084	735,394
Interest income5196427310866Profit from Islamic00006666deposits07007Investment income07007Gain on disposal of marketable securities0001,094Reversal of allowance for decline in value of marketable securities0002,507Finance costs(152)(3)(4)(12)(171)Share of results of associates and jointly controlled entities5,44200(6)5,436(Loss)/profit before taxation Tax expense Loss for the(16,801)8,014(696)7,465(2,018)						
Profit from Islamic deposits0006666Investment income07007Gain on disposal of marketable securities0001,0941,094Reversal of allowance for decline in value of marketable securities0002,5072,507Finance costs(152)(3)(4)(12)(171)Share of results of associates and jointly controlled entities5,44200(6)5,436(Loss)/profit before taxation Tax expense Loss for the(16,801)8,014(696)7,465(2,018)	Segment (loss)/profit	(22,610)	7,946	(965)	3,806	(11,823)
$\begin{array}{c cccccc} deposits \\ Investment income & 0 & 7 & 0 & 0 & 7 \\ Gain on disposal of \\ marketable securities & 0 & 0 & 0 & 1,094 & 1,094 \\ Reversal of allowance \\ for decline in value of \\ marketable securities & 0 & 0 & 0 & 2,507 & 2,507 \\ Finance costs & (152) & (3) & (4) & (12) & (171) \\ Share of results \\ of associates and \\ jointly controlled \\ entities & 5,442 & 0 & 0 & (6) & 5,436 \\ \hline (Loss)/profit before \\ taxation \\ Tax expense \\ Loss for the & \hline \end{array}$	Interest income	519	64	273	10	866
Investment income07007Gain on disposal of marketable securities0001,0941,094Reversal of allowance for decline in value of marketable securities0002,5072,507Finance costs(152)(3)(4)(12)(171)Share of results of associates and jointly controlled entities5,44200(6)5,436(Loss)/profit before taxation Tax expense Loss for the(16,801)8,014(696)7,465(2,018)		0	0	0	66	66
marketable securities0001,0941,094Reversal of allowance for decline in value of marketable securities0002,5072,507Finance costs(152)(3)(4)(12)(171)Share of results of associates and jointly controlled entities5,44200(6)5,436(Loss)/profit before taxation Tax expense Loss for the(16,801) $8,014$ (696) $7,465$ (2,018)		0	7	0	0	7
marketable securities0001,0941,094Reversal of allowance for decline in value of marketable securities0002,5072,507Finance costs(152)(3)(4)(12)(171)Share of results of associates and jointly controlled entities5,44200(6)5,436(Loss)/profit before taxation Tax expense Loss for the(16,801) $8,014$ (696) $7,465$ (2,018)	Gain on disposal of					
$ \begin{array}{c ccccc} \mbox{for decline in value of} & & & 0 & 0 & 0 & 2,507 & 2,507 \\ \mbox{marketable securities} & & 0 & 0 & 0 & 2,507 & 2,507 \\ \mbox{Finance costs} & & (152) & (3) & (4) & (12) & (171) \\ \mbox{Share of results} & & & 0 & 0 & (6) & 5,436 \\ \mbox{of associates and} & & & 5,442 & 0 & 0 & (6) & 5,436 \\ \mbox{(Loss)/profit before} & & & (16,801) & 8,014 & (696) & 7,465 & (2,018) \\ \mbox{taxation} & & & & \\ \mbox{Tax expense} & & & & & (5,503) \\ \mbox{Loss for the} & & & & & & & \\ \end{array} $	marketable securities	0	0	0	1,094	1,094
Finance costs(152)(3)(4)(12)(171)Share of results of associates and jointly controlled entities5,44200(6)5,436(Loss)/profit before taxation Tax expense Loss for the(16,801)8,014(696)7,465(2,018)(5,503)						
Share of results of associates and jointly controlled entities5,44200(6)5,436(Loss)/profit before taxation Tax expense Loss for the(16,801)8,014(696)7,465(2,018)(5,503)	marketable securities	0	0	0	2,507	2,507
of associates and jointly controlled entities 5,442 0 0 (6) 5,436 (Loss)/profit before (16,801) 8,014 (696) 7,465 (2,018) taxation Tax expense (5,503) Loss for the	Finance costs	(152)	(3)	(4)	(12)	(171)
jointly controlled entities 5,442 0 0 (6) 5,436 (Loss)/profit before (16,801) 8,014 (696) 7,465 (2,018) taxation Tax expense (5,503) Loss for the	Share of results					
entities    5,442    0    0    (6)    5,436      (Loss)/profit before taxation    (16,801)    8,014    (696)    7,465    (2,018)      Tax expense Loss for the    (5,503)    (5,503)	of associates and					
(Loss)/profit before    (16,801)    8,014    (696)    7,465    (2,018)      taxation	jointly controlled					
taxation	entities	5,442	0	0	(6)	5,436
Loss for the		(16,801)	8,014	(696)	7,465	(2,018)
	Tax expense				,	(5,503)
period (7,521)	Loss for the				-	
	period				_	(7,521)

The Group's segmental report for the corresponding three-month financial quarter and year to date ended 30 September 2008 is as follows:-

# Analysis by business segments for the quarter:

	Engineering & construction RM'000	Property & development RM'000	Manufacturing & trading RM'000	Investment & others RM'000	Total RM'000
Revenue					
Total	434,560	58,979	5,303	4,318	503,160
Inter-segment	(25,881)	0	(148)	(5)	(26,034)
External	408,679	58,979	5,155	4,313	477,126

# 8. <u>Segmental Reporting (Continued)</u>

	Engineering & construction	Property & development	Manufacturing & trading	Investment & others	Total
	RM'000	RM'000	RM'000	RM'000	RM'000
<u>Results</u>					
Segment profit/(loss)	23,701	6,761	128	(1,369)	29,221
Interest income	1,368	379	373	5	2,125
Profit from Islamic					
Deposits	0	0	0	154	154
Investment income	0	309	0	0	309
Finance costs	(46)	0	(10)	(11)	(67)
Allowance for decline in value of					
marketable securities	0	0	0	(2,264)	(2,264)
Share of results of associates and jointly controlled					
entities	4,538	0	0	(38)	4,500
Profit/ (Loss) before taxation	29,561	7,449	491	(3,523)	33,978
Tax expense					(6,813)
Profit for the quarter					27,165

# Analysis by business segments for the financial year to date:

	Engineering &	Property &	Manufacturing &	Investment &	Total
	construction RM'000	development RM'000	trading RM'000	others RM'000	RM'000
Revenue	ICM 000	КМ 000	1000 ICM	1000	ICM 000
Total	1,000,165	119,267	18,780	4,524	1,142,736
Inter-segment	(64,222)	0	(3,617)	(9)	(67,848)
External	935,943	119,267	15,163	4,515	1,074,888
<u>Results</u>	50.075	00.000	1 050	(2, 6, 2, 2)	71 007
Segment profit/(loss)	52,375	20,903	1,359	(3,630)	71,007
Interest income	1,994	772	422	14	3,202
Profit from Islamic	0	0	0	0.60	0.60
Deposits	0	0	0	369	369
Investment income	0	524		210	734
Finance costs	(70)	0	(24)	(23)	(117)
Allowance for decline					
in value of					
marketable securities	0	0	0	(2,264)	(2,264)
Share of results					
of associates and					
jointly controlled					
entities	5,961	0	0	(38)	5,923
Profit/ (Loss) before	60,260	22,199	1,757	(5,362)	78,854
taxation		,	·		·
Tax expense					(19,661)
Profit for the				-	·
period					59,193
-				=	

## 8. <u>Segmental Reporting (Continued)</u>

The primary reporting segment information of the Group is in respect of business segments as the Group's risks and returns are affected predominantly by the differences in the products and services it offers.

## 9. Valuation of Property, Plant and Equipment

Property, plant and equipment are stated at historical cost less accumulated depreciation. Fair value adjustments that have been made at Group level on the acquisition of subsidiaries in the previous years have been brought forward without amendment.

## 10. <u>Material Events Subsequent to the End of the Reporting Period</u>

There was no material event subsequent to the end of the current quarter under review that have not been reflected in the interim financial report for the current quarter except for the following:-

- the disposal of Zelan Holdings (M) Sdn Bhd's entire 35% equity interest in an associate company, Ratcha Ploen Co Ltd which is incorporated in Thailand, for a sale consideration of RM3.7 million. The sale was completed on 12 November 2009, contributing to a profit of RM3.7 million to the Group in the current financial year.
- (ii) Zelan Holdings (M) Sdn Bhd entering into a Share Sale Agreement ("SSA") to sell its entire 50% equity interest in Zelan EPC Limited for a sale consideration of RM7.7 million. The SSA is dated 2 November 2009 and is pending the completion of certain conditions as set out in the SSA.

## 11. <u>Changes in Composition of the Group</u>

There was no change in the composition of the Group during the current quarter ended 30 September 2009.

## 12. <u>Changes in Contingent Liabilities or Contingent Assets</u>

There was no change in contingent liabilities or contingent assets since the last annual balance sheet date.

## 13. <u>Capital Commitments</u>

The Group did not have any capital commitment as at 30 September 2009.

## 14. <u>Review of Performance</u>

For the current quarter under review, the Group recorded a revenue of RM357.1 million, a decrease of 33.6% as compared to the preceding year's corresponding quarter. This is due to lower contributions from the overseas projects of the Engineering and Construction Business Unit.

The Group recorded a loss after tax of RM15.8 million as compared to RM27.2 million profit in the preceding year's quarter. This is mainly attributable to lower revenue, lower gross profit and higher operating expenses recorded for the current quarter.

#### 15. <u>Comparison of Profit Before Tax for the Current Quarter with Immediate</u> <u>Preceding Quarter</u>

For the current quarter, the Group recorded a loss before taxation of RM8.5 million as compared to the preceding quarter's profit before taxation of RM6.5 million. Loss for the current quarter was mainly derived from lower share of profit from associates. In the immediate preceding quarter, there was a one-off gain from sale of quoted investments.

## 16. <u>Current Year Prospects</u>

Looking forward, the Group's revenue will continue to come from the order book secured and promising prospects in the overseas and domestic markets.

Although there are signs of recovery in certain pockets of the global economy, the Group is cautiously mindful of the challenges ahead. Notwithstanding the above, the Group expects the second half of the current financial year ending 31 March 2010 to remain challenging.

#### 17. <u>Profit Forecast or Profit Guarantee</u>

There was no profit forecast or profit guarantee issued in a public document for the current financial year.

## 18. <u>Taxation</u>

	Current Quarter Ended		Year-To-Date Ended	
	30/09/2009 RM'000	30/09/2008 RM'000	30/09/2009 RM'000	30/09/2008 RM'000
Malaysian income tax	7,404	3,761	9,171	9,193
Overseas income tax	(44)	3,064	(3,495)	10,492
Deferred tax	(16)	(12)	(173)	(24)
Tax expense	7,344	6,813	5,503	19,661

# 18. <u>Taxation (Continued)</u>

The Group operates in the following overseas countries and the statutory tax rates applicable in the respective countries are:-

	Corporate Tax	Branch profit tax
India	33%	N/A
Indonesia	30%	12.5%
Kingdom of Saudi Arabia		
(KSA)	20%	N/A
United Arab Emirates		
(UAE)	Nil	N/A

The effective tax rates for the Group's operations in India approximate the applicable statutory tax rates in India.

The effective tax rates for the Group's operations in Indonesia and KSA are lower than the statutory tax rates in the respective jurisdictions mainly due to project losses incurred.

The effective tax rates for the Group's operations locally is higher than the applicable statutory rates mainly due to under-provision of tax in prior years.

## 19. <u>Profit/(Loss) on Sale of Unquoted Investments and Properties</u>

There was no sale of unquoted investments and properties outside the ordinary course of business for the current quarter and financial year to date under review.

## 20. Quoted Securities

During the financial quarter under review, the Group disposed of 300,036 of IJM Land Berhad's warrants for a net cash consideration of RM0.179 million.

During the financial year to date under review, the Group disposed of 8,233,436 of IJM Land Berhad's warrants for a net cash consideration of RM5.161 million.

The investments in quoted securities as at 30 September 2009 are as follows:-

(i)	at cost	= RM477,827,647
(ii)	at carrying value	= RM518,706,482
(iii)	at market value	= RM518,706,482

#### 21. <u>Status of Corporate Proposals Announced</u>

There was no corporate proposal announced but not completed as at 25 November 2009.

#### 22. Borrowings and Debt Securities

g	As at 30.09.09 RM'000
(i) Current borrowings	
Secured:-	
- Revolving credit	107,538
- Term loans	78,310
- Hire purchase liabilities	583
	186,431
Unsecured:-	
- Term Loan	30,000
	216,431

(ii) Non current borrowings	
Secured:-	
- Term loan	245
- Hire purchase liabilities	591
	836
Total	217,267

Included in the term loan (current portion) is an amount of RM52.5 million which is denominated in United Arab Emirates Dirhams, and RM25.9 million which is denominated in Saudi Riyal.

Included in term loan (non-current balances) is an amount of RM0.24 million which is denominated in United Arab Emirates Dirhams.

Included in the hire purchase liabilities is an amount of RM0.20 million which is denominated in United Arab Emirates Dirhams, of which RM0.15 million and RM0.05 million relate to current and non-current balances, respectively.

## 23. Off Balance Sheet Financial Instruments

The position of forward foreign exchange contracts of the Group as at 18 November 2009 is as follows:-

	Tenure	Currency to be received	Currency to be paid	Amount in foreign currency '000	Contractual rate	RM'000 Equivalent
(i)	23 November 2009	USD	Ringgit	USD	1 USD	588
	to	Dollar	Malaysia	173	RM3.3970	
	24 May 2010	(USD)	(RM)			
(ii)	27 August 2009	SGD	Ringgit	SGD	1 SGD=	42
	to 3 January 2010	Dollar	Malaysia	17	RM2.4573	
		(SGD)	(RM)			

These contracts are executed with creditworthy financial institutions and therefore the Directors are of the view that, at present, the credit and market risks associated with these contracts are minimal.

## 24. (Loss) / Earnings Per Share

The basic loss per share for the financial period has been calculated based on the Group's consolidated loss attributable to the equity holders of the Company, divided by the weighted average number of ordinary shares outstanding at the end of the period.

	Current Qu	Current Quarter Ended		te Ended
	30/09/09	30/09/08	30/09/09	30/09/08
Group's (loss)/profit for the				
period, attributable to the equity	(13.855)	21.926	(9.546)	48.218
holders of the parent (RM'				
Million)				
Weighted average number of				
ordinary shares in issue (Million)	563.264	563.264	563.264	563.264
(Loss)/Earnings per share (sen)				
(a) Basic	(2.46)	3.89	(1.69)	8.56
(b) Diluted	N/A	3.89	N/A	8.56

The Group does not have in issue any financial instruments or other contracts that may entitle its holder to ordinary shares and therefore dilute its basic loss per share.

#### 25. Changes in Material Litigation

There was no change in material litigation, including the status of pending material litigation in respect of the Company and its subsidiaries since the last annual balance sheet date of 31 March 2009.

#### 26. <u>Dividends</u>

There was no dividend declared for the quarter under review. An interim dividend of 5.0 sen per ordinary share of RM0.50 each less income tax of 25%, was declared in the preceding year's quarter.

## 27. <u>Authorisation for Issue</u>

The interim financial report was authorized for issue by the Board of Directors in accordance with a resolution of the Directors on 25 November 2009.

#### By order of the Board

Suhla Al Asri Secretary

Kuala Lumpur 25 November 2009